

SIX-MONTH ABSORPTION RATE & UNITS SOLD	Month - Year	Months of Supply	# of Units Sold	Monthly Absorption Rate					MONTHLY ACTIVITY SUMMARY			
				0-2 Months	3-4 Months	5-7 Months	8-10 Months	11-12+ Months	May	2019	2018	Y-o-Y
				Low Market Inventory		Balanced	High Market Inventory					
	Seller's Market		Market	Buyer's Market								
	Six-Month Absorption Rate											
	May		2019	2018	Change							
	Active		156	104	50.0%							
	Sold		92	132	-30.3%							
	6th Month Average Sold Per Month		15.33	22	-30.3%							
	Months of Supply		10.18	4.73	115.3%							
May-18		4.73	33									
Jun-18		4.00	40									
Jul-18		3.53	34									
Aug-18		2.35	28									
Sep-18		3.30	10									
Oct-18		3.45	24									
Nov-18		2.88	14									
Dec-18		2.34	14									
Jan-19		4.61	12									
Feb-19		5.87	12									
Mar-19		6.06	17									
Apr-19		9.13	21									
May-19		10.18	16									
Total Homes Sold		16	33	-51.5%								
Average Original List Price		\$1,180,813	\$1,228,966	-3.9%								
Average Sold Price		\$1,139,063	\$1,140,009	-0.1%								
Median Sold Price		\$1,050,000	\$975,000	7.7%								
Average Days on Market from Original List Date		54	113	-52.3%								
Average Sold Price/Original List Price		97.2%	95.0%	2.3%								