

ESTABLISHED AUTOMOTIVE GLASS REPLACEMENT COMPANY



AUTOMOTIVE GLASS REPLACEMENT • OEM-FOCUSED SERVICE

This established Southwest Michigan automotive glass replacement company has served its market for more than 40 years, building a strong reputation for quality workmanship, manufacturer-specific replacement glass, and personalized service. Business is generated primarily through long-standing referral relationships with established regional automotive dealerships, reducing reliance on traditional advertising.

The company operates with a lean business model, just-in-time inventory purchasing, established operating technology, and an extensive historical customer database. Ownership is pursuing retirement and is committed to providing hands-on training and supporting a smooth transition to new ownership.

3-YEAR AVERAGE
ANNUAL REVENUE
\$498,725

3-YEAR AVERAGE
ANNUAL SDE
\$173,498

COMPANY STRENGTHS

1. **40+ Years of Experience.** Established reputation in Southwest Michigan.
2. **Specialized Market Position.** Manufacturer-specific glass and precision installation.
3. **Strong Referral Network.** Long-standing regional dealership relationships.
4. **Lean Operating Model.** Just-in-time inventory and established operating systems.
5. **Growth Potential.** Opportunities to expand technology, marketing, and services.

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